



YFY

3Q23 Earnings Results

2023/11/14

1907.TW

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Renewable Energy and Energy Management Intelligent Projects and establish the Carbontech & Management Group



Continuous Development of the Circular Economy Waste-to-resource tech

>The Saccharide Economy and Development of New Materials Developing specialized chemical materials from Saccharide

Investment in new innovation business
Sustainable value creation model

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▼ 3Q23 and 3Q23YTD Financial Results

(NTD \$M)	3Q23	Y/Y	YTD	Y/Y
Revenue	18,486	-9.4%	54,142	-10.2%
Gross Profit	2,479	-8.9%	6,883	-21.1%
Operating Profit	-94	-162.0%	-462	-140.1%
None-Operating Income/Expenses	1,502	-11.3%	2,293	0.1%
Profit Attributable to Parent Company	1,134	-22.4%	1,327	-40.4%
EPS (NTD)	0.68	-22.7%	0.80	-40.3%
Net Profit Margin	6.1%		2.5%	

None-Operating Income/Expenses

(NTD \$M)	3Q23	YTD	
Share of Profit of Associates	388	1,060	
Financial Costs	-273	-819	
Interest Income	115	310	
FX Gains/Losses	262	348	
Dividend Income	786	842	
Other Income	224	552	
Total	1,502	2,293	



The YFY Group classifies its products and services into four segments in accordance with the business characteristics, as follows :

(1) Forest, Pulp and Fine Paper Business Groups

Including pulp, cultural paper, packaging paper, specialty paper, and cardboard.

(2) Containerboard and Packaging Business Groups

Including industrial cardboard containers, colored cases, and food containers.

(3) Consumer Product Business Groups

Household products including tissue paper, napkins, and detersives.

(4) Others Business

Products other than paper including specialty materials, RFID, packaging designs, and other services.

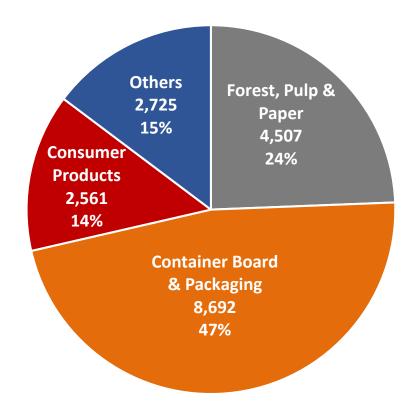
Note:

The performance of each segment was measured by operating profits of each business. Revenue and profit among segments have been adjusted with intra-segment elimination to reconcile with consolidated financial statements.

Quarterly Revenue by Operating Segment

3Q23 Revenue by Operating Segment

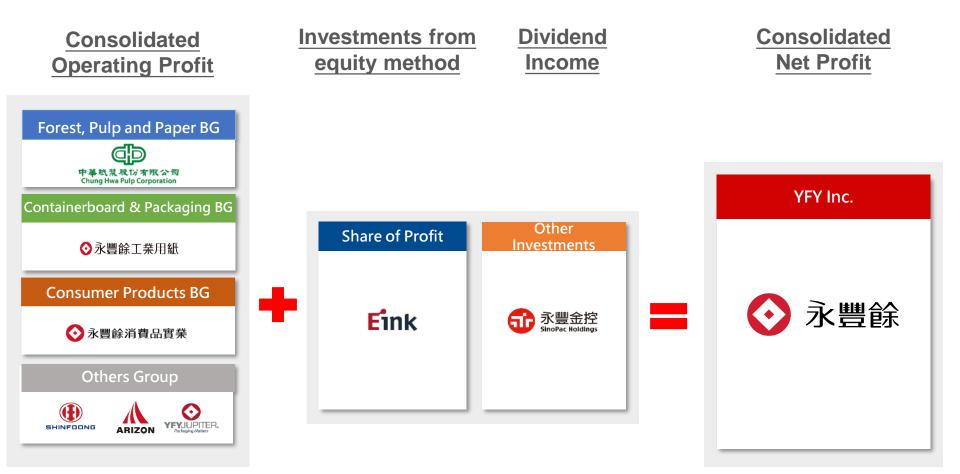
3Q23 Consolidated Revenue 18.5 Billions





(NTD \$M)	3Q23	3Q23YTD				
Operating Segment						
Forest, Pulp & Paper	-358	-906				
Containerboard & Packaging	36	-98				
Consumer Products	354	750				
Others	-126	-208				
Operating Profit	-94	-462				
Non-operating Incomes						
Investments from equity method (E Ink)	388	1,060				
Dividend Income (SinoPac Holdings)	786	842				
Subtotal of Investments from equity method and Dividend Income	1,174	1,902				

Profit Composition of YFY Inc. Presented in Financial Statements





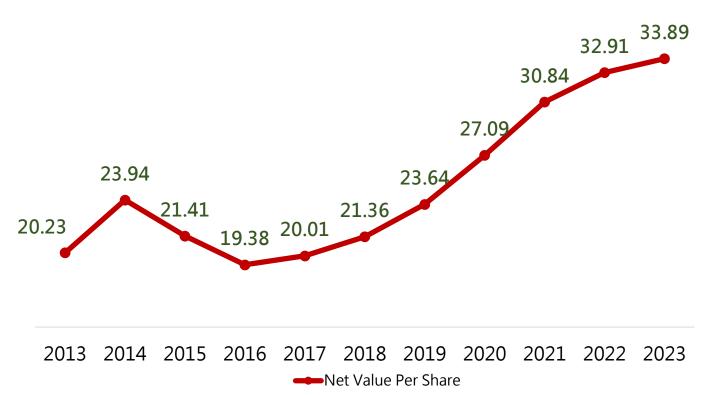
YFY Inc.' s Diversified Investment Portfolio

Classification	Percentage of shareholding	Investment Portfolio	Profit and Loss Recognition Method		
			Investment Gain/Loss	Gain/loss on disposal	Valuation gain/loss
Equity-method ≧50% investments- subsidiary *have control corporation over	_	CHP、YFY Packaging、YFYCPG Shingfoong	Operating Profit V Net Profit	Status unchanged : Capital Reserve Selling Price- Carrying Amount	Other Comprehensive Income (Loss) Subsidiary 's FVOCI Valuation
	Arizon RFID Other : YFY Jupiter	Net Profit of Subsidiary Company* percentage of shareholding	Status changed : Net Profit Selling Price- Carrying Amount	gain/loss *percentage of shareholding	
Equity-method investments- Affiliated Companies	20~50% *Have Significant influence	E Ink.	Non-operating income V Net Profit Affiliated Companies's net profit*percentage of shareholding	Net Profit Selling Price- Carrying Amount	Other Comprehensive Income (Loss) Affiliate 's FVOCI Valuation gain/loss * percentage of shareholding
FVOCI Current financial assets at fair value through other comprehensive income	≦ 20% *No Significant Influence	SinoPac Holdings	Non-operating income V Net Profit Dividends	Other Comprehensive Income (Loss) Selling Price- Carrying Amount	Other Comprehensive Income (Loss) FVOCI Valuation gain/loss

Blue : Take into account the EPS Green : Not taking into account the EPS, but in the net value

V YFY Inc. Net Value Per Share Grows Steadily





Net worth per share has increased for 7 consecutive years since 2016. Current value at \$33.89 per share from \$20.23 in 2013. Confirming YFY Inc. long-term strategy of diversifying its investment portfolio to enhance the stability of the portfolio's profitability and strengthen its resilience of macro economic uncertainties.



- 3Q23 Consolidated revenue NT\$18.5 billion with 2% sequential improvement. 3Q23 demand improved from Containerboard & Packaging, Consumer Products and others segments. Revenue was stabilizing for Forest, Pulp & Paper segment. 3Q23 YTD revenue NT\$54.14 billion (down 10.2% YoY) was due to overall slow macro recovery and conservative consumer spending.
- 2. 3Q23 operating lost NT\$94 million which had been improved from 2Q23. 3Q23 YTD operating lost NT\$462 million was impacted by macro uncertainty and lower than normal demand.
- 3. YTD 3Q23 non-op income NT\$1.06 billion majority from E Ink using equity method and dividend income NT\$842 million majority from SinoPac Holding. 3Q23 YTD profit attributable to parent company was NT\$1.3 billion and EPS NT\$0.80.

<u>Outlook</u>

Traditionally 4Q can benefit from year-end holiday demand and currently no sign of significant pick up yet. YFY maintains a positive with cautious view for 4Q23.

Five key focused areas for YFY future development:

- 1. Renewable energy and energy management
- 2. Industry 4.1 and upstream/ downstream industrial ecosystems
- 3. Continuous development of the circular economy
- 4. The saccharide economy and development of new materials
- 5. Investment in new innovation business

YFY continues to transform core business, develop new business, improve product mix, and strengthen operations advantages to thrive in the ever changing environment. In addition to the stable dividend income from SinoPac, investment income using equity method (such as E Ink) will further improve portfolio performance. YFY commits to create stable value for investors with solutions of reducing carbon & energy, and replacing petrochemicals with saccharide.



